



SINDH EDUCATION FOUNDATION
GOVT. OF SINDH
(HEAD OFFICE)



SEF (Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society,
Ameer Khusro Road) Karachi. 021-34169182 & 184

ATTENDANCE SLIP FOR THE TENDER OPENING MEETING

Date & Time: **21st August, 2017 & 3:30 pm**

Agenda: Tender opening for **Health Insurance for SEF Employees, their Spouse, Children and Parents** Tender No. SEF/NP/17-18/07 on **21st August, 2017 at 3:30 pm.**

Tender form sold: Nine (9)

Following Owners/ Agencies participated in the bid.

S. No	NAME OF FIRM PARTICIPATED/ OWNER	ATTENDED BY (Name & Designation)	CONTACT NO/ EMAIL	SIGNATURES
1	UIC Insurance United Insurance	Syed Kabir Manager	03132233154 omerulIslamquicwindow takeful.com omerulIslam@hotmail.com	
2	Askari General Insurance	NASEEM AKHTAR Manager	0321-2272763 naseem.akhtar@ afico.com.pk	
	Premier Insurance Limited	KAMRAN AHMED KHAN MANAGER	0345- 3307625 ali.asgher@Pil.com.pk kamran.ahmed@Pil.com.pk	
4	TPL LIFE	MUDASSIR HUSSAIN MANAGER	0332-9073035 mudassir.hussain @TPLlife.com HUSSAIN.MUDDASSIR C@gmail.com	

21/8/17

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Loudly announced bid information of bidders:

S. No.	Name of Firms	Bid Value in PKR.	Bid Security in PKR	Bidder's Signatures
1	TPL LIFE	Rs=33,316,628/-	Rs=173,458/-	A-unn-ll-
2	United International Group	Rs=84,378,908/-	Rs=764,764/-	S.Y.
	Premier Insurance Limited.	Rs=25,266,207/-	Rs=757,986/-	Handwritten signature 21/08/17.
4	Askari General Insurance.	Rs=38,381,702/-	Rs=561,801/-	Handwritten signature
5				
6				
7				
8				
9				

Handwritten signature
21/08/17



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MEMBERS OF PURCHASE COMMITTEE

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i	Mr. Muhammad Abdullah Abbasi	Director General Administration & Coordination	Chairman P. C-SEF	
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM, Finance Department-SEF	Secretary/Member P. C-SEF	
iii	Mr. Fawad Junejo,	Section Officer (Budget), SGA&CD	Member P.C-SEF.	
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement-SEF	Coopted Member P. C-SEF.	
v	Mr. Noman Waseem Usmani	Assistant Director, HR Department	Coopted Member P. C-SEF.	



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SEF/Procurement/Minutes/17-18/12

MINUTES OF PRE BID MEETING FOR HEALTH INSURANCE FOR SEF
EMPLOYEES THEIR SPOUSE, CHILDREN AND PARENTS HELD ON
MONDAY 21ST AUGUST, 2017, 3:30 PM

Tender Name: Health Insurance for SEF Employees, their Spouse, Children and Parents.

Tender no: SEF/NP/17-18/07

Meeting held on: Monday 21st August, 2017, 3:30 pm

PARTICIPANTS:

The following members participated in the tender bid opening meeting, SEF, GoS,
Karachi:

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY
i	Mr. Muhammad Abdullah Abbasi	Director General Administration and Coordination-SEF	Chairman P. C.
ii	Mr. Muhammad Ashraf	Deputy Director FR/FFM-SEF	Secretary/Member P. C.
iii	Mr. Fawad Junejo,	Section Officer (Budget) - SGA&CD	Member P.C.
iv	Mr. Shahnawaz Ali Khan	Acting Deputy Director Procurement-SEF	Co-opted Member P. C.
v	Mr. Noman Waseem Usmani	Assistant Director, HR-SEF	Co-opted Member P. C.

PROCESS:

Following firms has participated in the bid opening (ATTENDANCE SLIP) of the participated firms is attached:

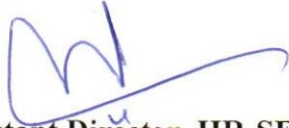
- 1) M/s. TPL Life.
- 2) M/s. United International Group.
- 3) M/s. Premier Insurance Limited.
- 4) M/s. Askari General Insurance.

Sealed Financial proposal of the aforementioned firms were opened and financial bids of the bidders were loudly announced by Secretary Purchase Committee. The detail of the financial bid is as follows.

Sr. no	Vendor Name	Bid Called	Bid Security Submitted by Vendors
1)	M/s. TPL Life.	Rs. 33,316,628/-	Rs. 173,458/-
2)	M/s. United International Group.	Rs. 84,378,908/-	Rs. 764,764/-
3)	M/s. Premier Insurance Limited.	Rs. 25,266,207/-	Rs. 757,986/-
4)	M/s. Askari General Insurance.	Rs. 38,381,702/-	Rs. 561,801/-

Keeping in view the above facts the Purchase Committee forwarded the case to the Coopted Member for Technical Evaluation.

MEMBERS OF PURCHASE COMMITTEE



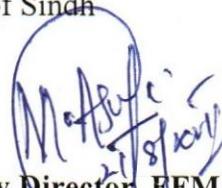
Assistant Director, HR-SEF
Co-opted Member
Sindh Education Foundation
Govt. of Sindh.



Acting Deputy Director-Procurement
Co-opted Member
Sindh Education Foundation
Govt. of Sindh



Section Officer (Budget), SGA&CD.
Member of P.C. SEF
Sindh Education Foundation,
Government of Sindh.



Deputy Director RFM/FR-SEF
(Secretary/Member P.C)
Sindh Education Foundation
Govt. of Sindh



**Director (General Administration/
coordination)**
Chairman Purchase Committee
Sindh Education Foundation
Government of Sindh.



Sindh Education Foundation

Government of Sindh

TECHNICAL EVALUATION CRITERIA FOR HIRING OF FIRM FOR HEALTH INSURANCE FOR SEF EMPLOYEES, THEIR SPOUSE, CHILDREN AND PARENTS ITB No. SEF/NP/17-18/07.
Tender Opening Date: 21st August, 2017

S. No.	IMPORTANT PRE-QUALIFICATION / ASSESSMENT POINTS	Score/ Marks	M/s. Premier Insurance limited
1	Working Experience in the Same Discipline evidence required (contracts copies) from the date of constitution of company 10 or more year experience = 10 marks, 07 to 09 years = 07 marks, 04 to 06 years = 05 marks	10	10
2	List / No. of projects completed evidence required (completion certificate) by the firm with evidence during the last 3 years 10 or more projects completed = 10 marks 05 projects completed = 05 marks	10	5
3	List of litigations with the clients (if any) and nature of Litigations & Affidavit that the firm has never been blacklisted.	5	5
4	Name of the banker with last 2 years bank statement or bank letter or audit report duly audited. Approx. Rs 20 Million = 20 marks; Above Rs 10 Million = 10marks.	20	20
5	Number of Panel Hospitals (Laboratories not included) in Pakistan More than 200 hospitals = 20 marks; 150 to 199 hospitals = 10 marks. 100 to 149 hospitals = 05 marks.	20	20
6	Credit rating by JCR / VIS: (a) AA+, AA, AA- = 20 marks (b) A+, A, A- = 10 marks (c) BBB+, BBB, BBB- = 5 marks	20	10
7	Registration with SECP or relevant /valid Govt. institution(s) Have registration with relevant Tax & Sale Tax Departments of the Govt. of Pakistan or Govt. of Sindh. Following evidence documents are required	5	5
8	• Copy of Sales/Services Tax return required for last three months duly acknowledged by SRB/TTD(must) • Copy of withholding Tax return required for last financial year duly acknowledged by SRB/TTD(must) • Copy of Tax Exemption Certificate required (if applicable)	10	10
Total Points		100	85

Note: Four (4) bidder (M/s. TPL Life, M/s. United International Group, M/s. Premier Life Insurance Limited and M/s. Askari General Insurance) participated in the tender. Whereas, M/s. TPL Life, M/s. United International Group, and M/s. Askari General Insurance were disqualified due to non submission of bid security for three years.
M/s. Premier Life Insurance Limited is qualified as per technical evaluation. As only one bidder has qualified for the tender, therefore, the Purchase Committee-SEF recommends to invoke SPP Rule no. 48 and proceed accordingly.

Technical Evaluation		Qualification criteria	% Obtained	Qualified
M/s. Premier Life Insurance Limited		at least 70% marks	85%	YES
MEMBERS OF PURCHASE COMMITTEE (SEF)				
Sign: Mr. Noman Waseem Usmani Assistant Director, HR-SEF Co-opted Member P.C.SEF Sindh Education Foundation Govt. of Sindh		Sign: Mr. Shah Nawaz Ali Khan Acting Deputy Director Procurement Co-opted Member P.C.SEF Sindh Education Foundation Govt. of Sindh		
Sign: Mr. Muhammad Ashraf Deputy Director, FR/FFM (FA&A-SEF) Secretary/ Member P.C.SEF Sindh Education Foundation Govt. of Sindh		Sign: Mr. Muhanmad Abdolrahman Abbasi Director General Administration and Coordination Chairman Purchase Committee Sindh Education Foundation Govt. of Sindh		

Subject to copy all members of the committee
 21/08/2017



Assessment of rates from from last awarded contract for Hiring of Firm for Health Insurance For SEF Employees, Their Spouse, Children and Parents ITB No. SEF/NP/17-18/07 for compliance of Rule no. 48 of SPP Rules 2010.

Description	Rates of Current Tender			Rates of Previous Awarded Contract				
	Tender Period	No. of lives	Per unit rates	Yearly rates	Tender Period	No. of lives	Per unit rates	Yearly rates
Hospital Care limit per Annum (H&R)	2017-18	1,950	3,924.62	7,653,000	2016-17	1,222.00	4,424.64	5,406,912.00
Daily Room rent limit			4,317.08	8,418,300				
Maternity Care Normal	2018-19		4,715.34	9,194,907	2019-20			
Maternity Care C Normal			4,319.01					
Pre-existing condition								
Age limit covered								
All congenital ailments are covered under the benefits (medical or surgical, gynecological anomalies)								
Pre-hospitalization upto 30 days								
Post-hospitalization upto 30 days								
-do-	2018-19							
-do-	2019-20							
Average premium unit rate							4,424.64	

Note:

As per SPP Rules 2010 Rule no. 48 the rate offered by M/s. Premier Insurance Limited compared with the rates of previous awarded contract and found that Average premium per unit rate is Rs. 4319.01 are lowest from the previous tender's average premium unit rate of Rs. 4424.64/-. The current average premium rate for three years were found lowest despite of the addition of the employees' parents in the current tender.

Hence in view of above assessment the Purchase Committee recommends to award the contract to M/s. Premier Insurance Limited for the period of 2017-18 which shall be extendable for more two years (2018-19 & 2019-20) on the basis of satisfactory performance and availability of funds.

MEMBERS OF PURCHASE COMMITTEE (SEF)

Sign:
Mr. Noman Waseem Usmani
Assistant Director, HR-SEF
Co-opted Member P.C.SEF
Sindh Education Foundation
Govt. of Sindh

Sign:
Mr. Shahanawaz Ali Khan
Acting Deputy Director Procurement
Co-opted Member P.C.SEF
Sindh Education Foundation
Govt. of Sindh

Sign:
Mr. Shabtab Naseem Ul Haq
Section Officer (O&M-I), SGA&CD.
Member of P.C.SEF
Sindh Education Foundation,
Govt. of Sindh

Sign:
Mr. Muhammad Ashraf
Deputy Director, P&FM (Finance Department-SEF)
Secretary/Member P.C.SEF
Sindh Education Foundation
Govt. of Sindh

Sign:
Mr. Abdullah Abbasi
Director General Administration and Coordination & I.T
Chairman Purchase Committee
Sindh Education Foundation
Govt. of Sindh

Sign:
Mr. Shabtab Naseem Ul Haq
Section Officer (O&M-I), SGA&CD.
Member of P.C.SEF
Sindh Education Foundation,
Govt. of Sindh



Sindh Education Foundation

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Bid Evaluation Report

1. Name of Procuring Agency: Sindh Education Foundation (Govt. of Sindh)

2. Tender Reference No: SEF/NP/17-18/07

3. Tender Description/Name of work/item:

HIRING OF FIRM FOR HEALTH INSURANCE FOR SEF EMPLOYEES, THEIR SPOUSE, CHILDREN AND PARENTS

4. Method of Procurement: **SINGLE STAGE ONE ENVELOPE PROCEDURE.**

5. Tender Published: SPPRA S.N. 34123 (7-08-2017)
Print & Electronic Media (SPPRA ID No. with dates)

6. Total Bid documents Sold: **Nine (9)**

7. Total Bids Received: **Four (4) bids received**

8. Financial Bid Opening date: (if applicable) **21st August, 2017.**

9. No. of Bid technically qualified (if applicable): **Four (4).**

S No	Name of Firm or Bidder	Total Bid, Cost offered by the Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6	7
1	M/s. Premier Insurance Limited	Rs. 7,653,000/- (1st year rates)	Rs. 7,653,000/- (1st year rates)	1st	30 Million	SPP Rule # 48 invoked and compared with the rates of previous awarded contract where the average premium per unit was found Rs. 4,319.01/- lowest from previous awarded contract average per unit rate Rs. 4,424.64/-	Accepted
		Rs. 8,418,300/- (2nd year rates)	Rs. 8,418,300/- (2nd year rates)				
		Rs. 9,194,907/- (3rd year rates)	Rs. 9,194,907/- (3rd year rates)				
2	M/s. Premier Insurance Limited (Last Awarded Contract)	Rs. 5,406,912/- (Per unit Rate Rs. 4,424.64/-)	Rs. 5,406,912/- (Per unit Rate Rs. 4,424.64/-)	NIL		Rates obtained from Previous awarded contract in Compliance SPP rule # 48.	-

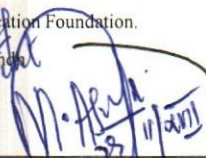

Mr. Noman Waseem Usmani

Assistant Director, HR-SEF

Co-opted Member P.C. SEF

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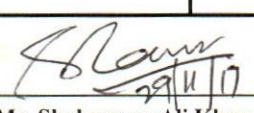

Mr. Muhammad Ashraf

Deputy Director FR/FFM

Secretary/Member P.C

Sindh Education Foundation,

Govt. of Sindh

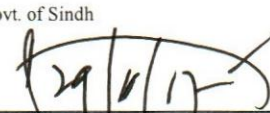

Mr. Shahnawaz Ali Khan

Acting Deputy Director Procurement

Co-opted Member P. C.

Sindh Education Foundation,

Govt. of Sindh


Mr. Muhammad Abdullah Abbasi

Director (General Administration & Coordination Department and IT)

Chairman P. C.

Sindh Education Foundation,

Govt. of Sindh


Mr. Shabtab Naseem Ul Haq

Section Officer (O&M-I), SGA&CD.

Member PC

Sindh Education Foundation

Govt. of Sindh

subject to completion of all mandatory requirements as per Rules